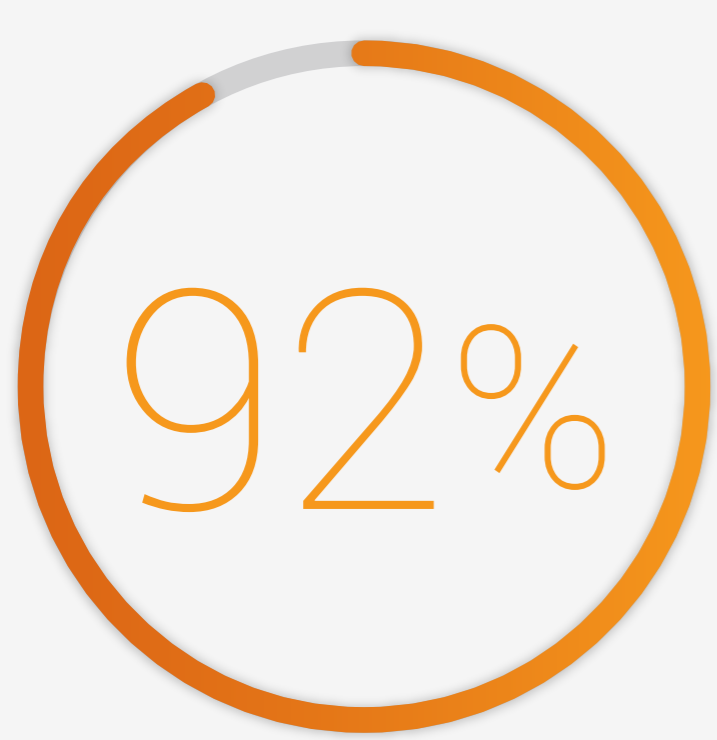




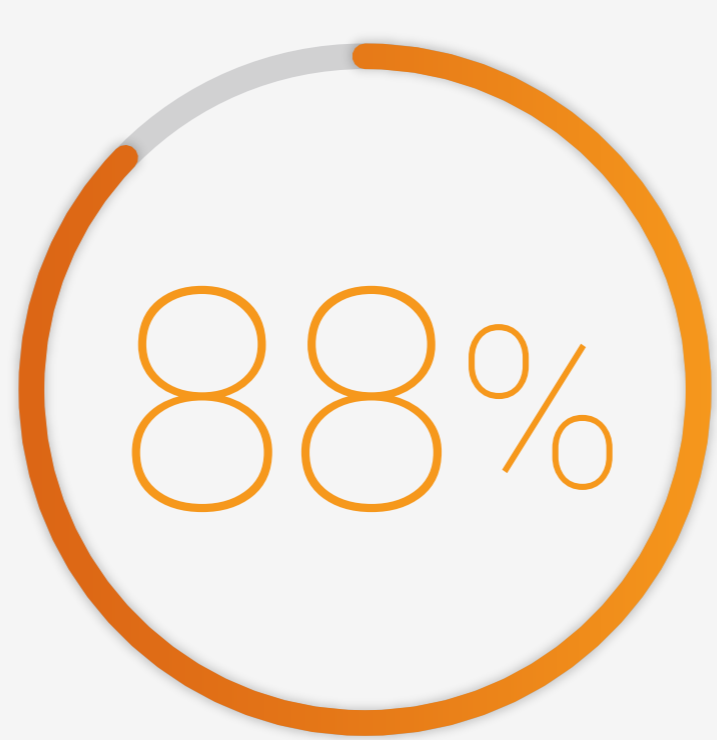
Measuring the Impact of Real-Time Customer Intelligence

A top pharma company builds stronger relationships with thought leaders

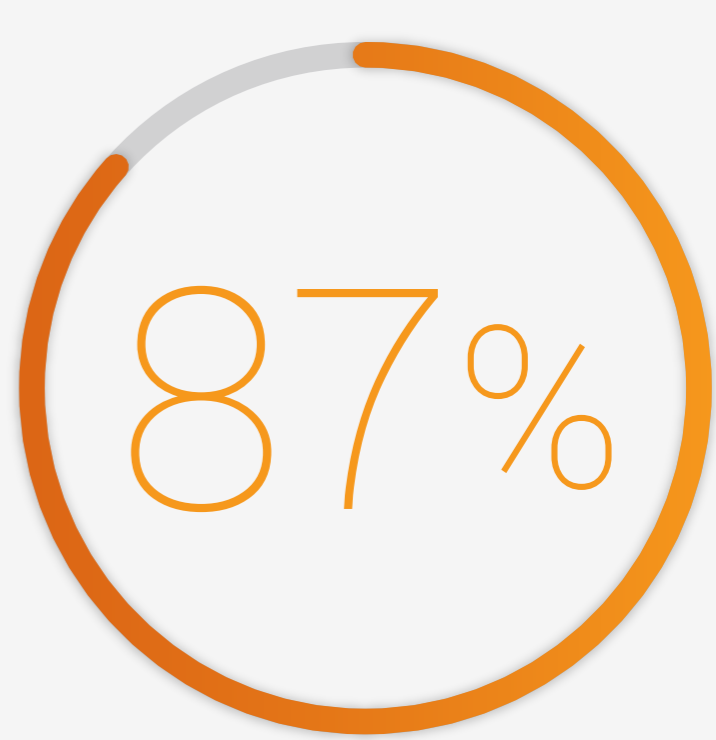
MSLs improved scientific engagement with medical experts using Veeva Link¹



Gained new information



Improved interactions



Found new experts



of MSLs agree that medical expert profiles in Link for Key People are reliable and accurate



"I'm a raving fan of this data. I have a high-level of confidence in it."



"I surveyed my team and most are using it daily. It saves us significant time and speculation."



"Link puts all of the pieces together for me; it's a really helpful pre-call tool."

Rapidly Identify the Right Experts

22

Therapeutic areas

275K+

Local and global congresses

61K+

Scientific associations

Gain New Insights on Digital Opinion Leaders

316M+

Social media posts

177K+

LinkedIn handles

858K+

YouTube videos

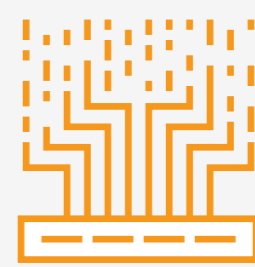
Deeply Curated Profiles at your Fingertips



Market insights tailored for each region across 78 countries



Seamlessly integrated across Veeva solutions



Enabled by advanced technologies and validated by 1,000+ data curators

9 of the top 10 pharma companies choose Veeva Link for Key People

See how Veeva Link can help you identify and prioritize key medical experts and foster high-value interactions.

[View a demo](#)



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¹ Based on October 2020 survey results conducted by Veeva Link at a top 10 global pharmaceutical company.