

# Pharma Advisors by Izertis

izertis

YOUR FUTURE,  
OUR CHALLENGE.



A person with short blonde hair, wearing a green jacket and a large red and blue scuba tank, stands in a field of tall grass. The background is a surreal, dark landscape with glowing blue and red light trails, resembling a digital or underwater environment. A dragonfly is perched on a thin branch to the right. The overall mood is mysterious and futuristic.

# DIGITAL METAMORPHOSIS

BECOME THE CHANGE

# Who we are?

We are a Technology Consultancy that helps organisations in their Digital Metamorphosis process.

Our differentiation is based on our Offering of services and cutting-edge technologies, and on our modern, agile, innovative and flexible Culture.



**+65**  
M€ Turnover



**+1.500**  
Staff



Offices in  
**9 countries**

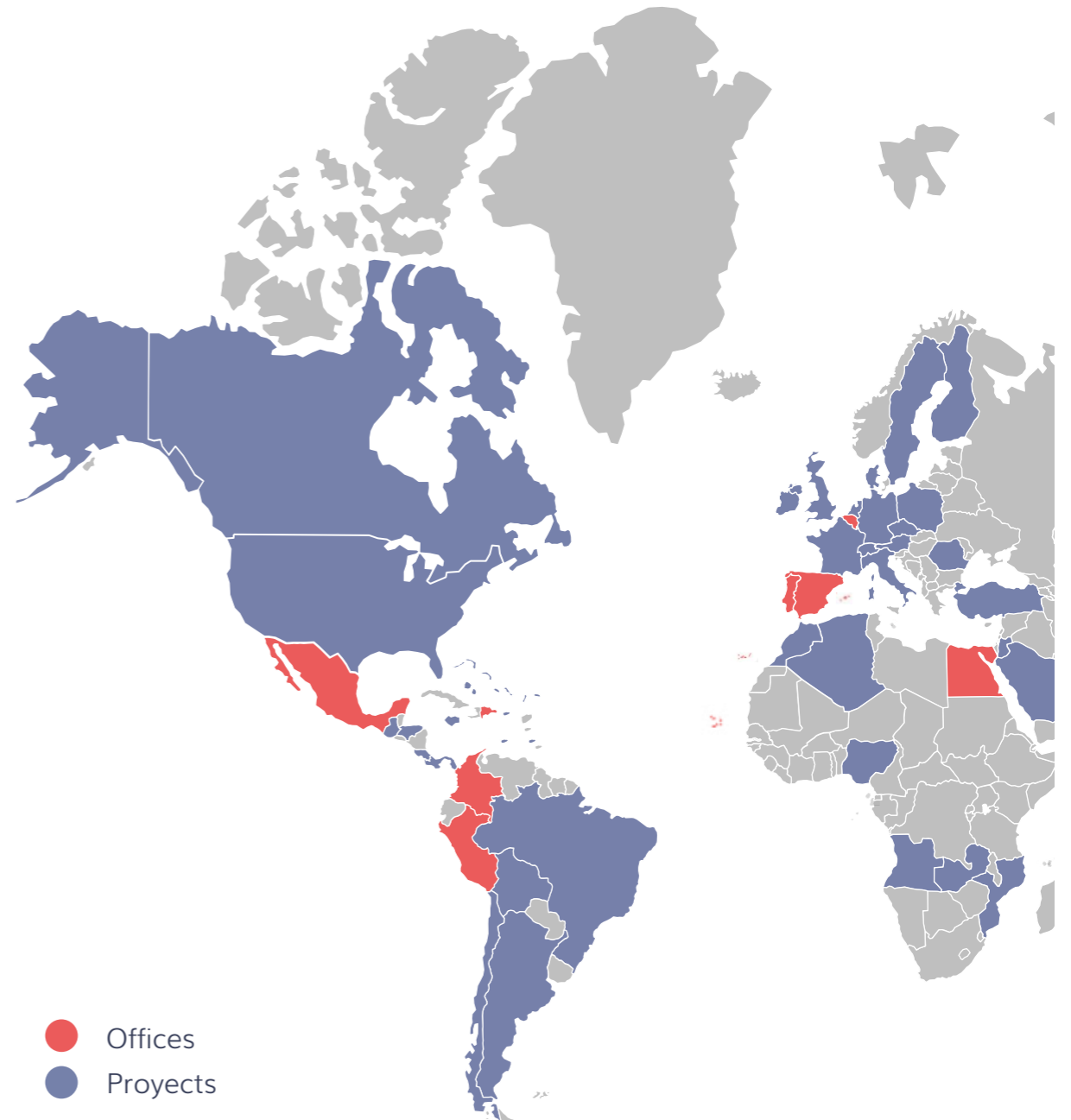


**+50** Countries  
with projects and  
clients

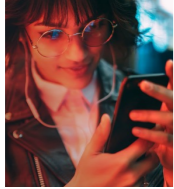


**25 years**  
of history

Cotizados en el  
**BME Growth**



# Izertis. Facilitating the Digital Metamorphosis



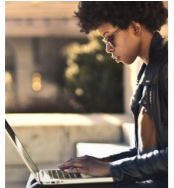
**DIGITAL EXPERIENCE**



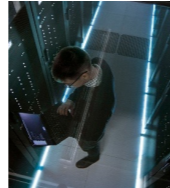
**SOFTWARE SOLUTIONS**



**DATA & INTELLIGENCE**



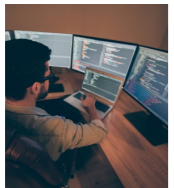
**HYPERAUTOMATION**



**TECH INFRASTRUCTURES**



**BUSINESS TRANSFORMATION**



**QA & TESTING**

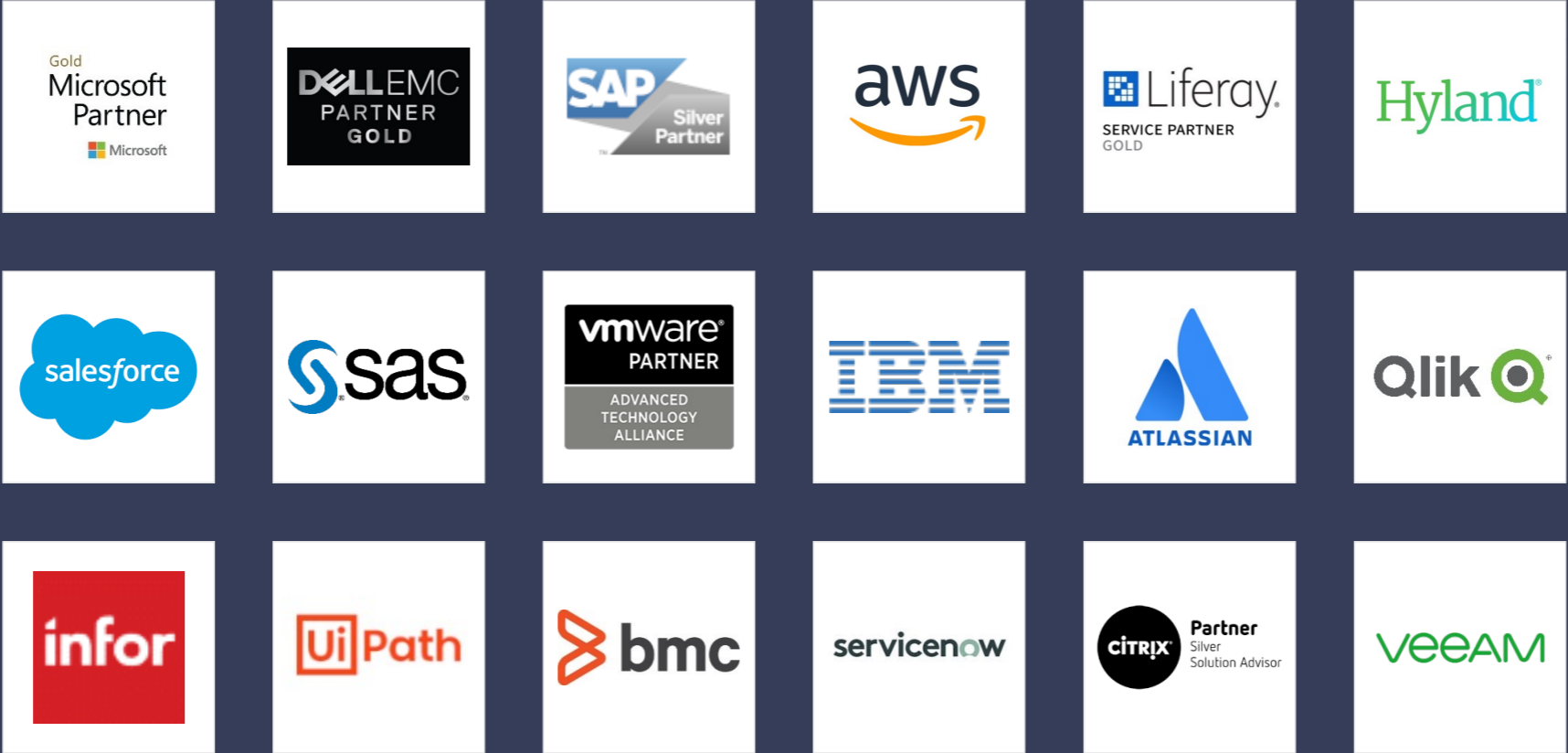


**GOVERNANCE**



**CYBERSECURITY**

# Technology Partnerships



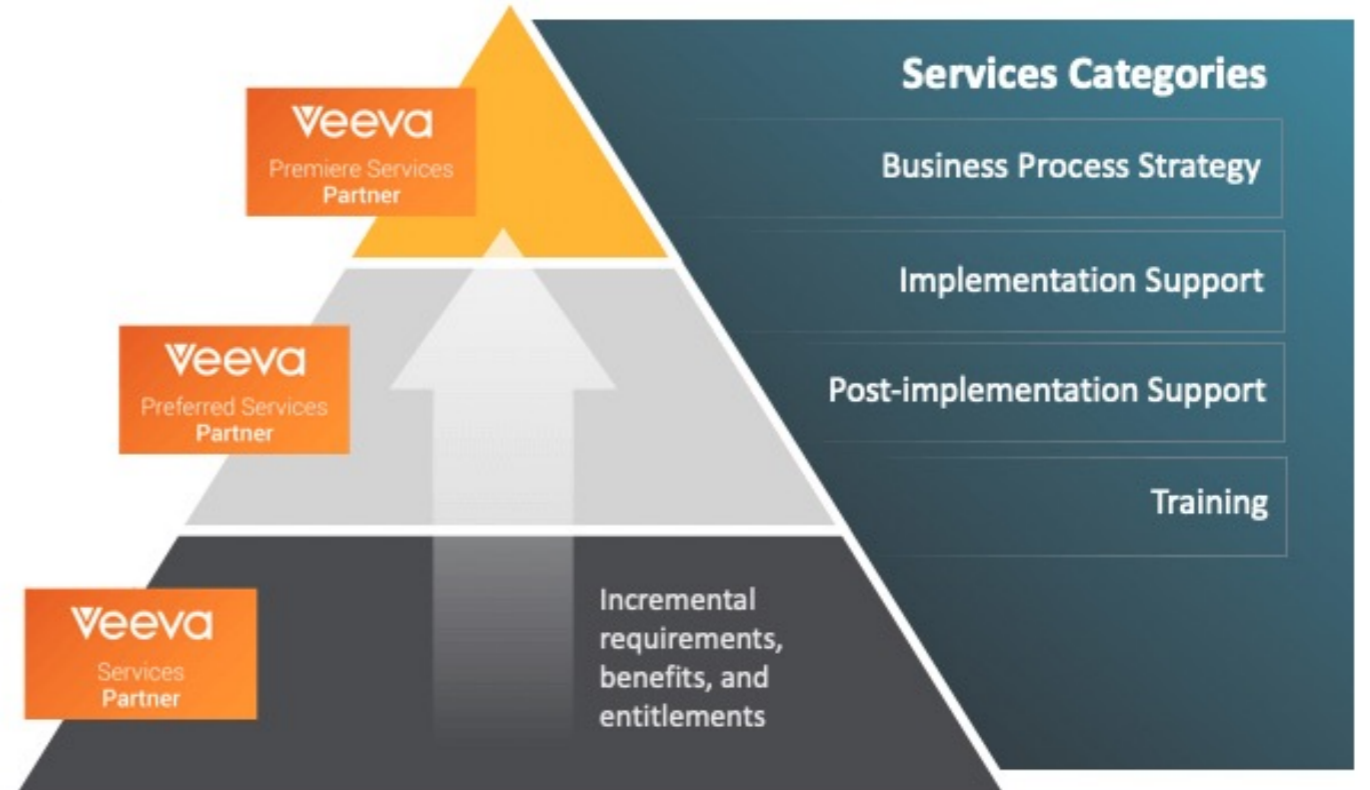


# Pharma Advisors by Izertis

- ✓ Founded in 2.006
- ✓ Became the first Veeva Partner in Europe in 2.008
- ✓ At present day, 80% of the revenue is generated by global projects worldwide
- ✓ Currently working with 33 clients in 83 countries (EMEA, US, LATAM and ASIA PAC)
- ✓ Veeva Premiere Services Partner

## Premiere Services Partner

- 9 overall customer projects with 5 recent customer projects and customer references
- 5 specific Product Suite experiences
- 5 white belt certified employees



# Our Value Proposition

## Main differences



### FOCUS

Deliver **services** based on **cloud technology** to enrich CRM Ecosystems for Pharma Companies



### PROPOSITION

Our team of consultants have the highest **technical qualifications** and deep functional knowledge of Healthcare industry, being able to **define, deliver and implement solutions** taking into consideration the specifics of the pharmaceutical sector



### EXPERTISE

First Veeva Partner in Europe. Since 2009, we have completed **+70 successful Veeva and Salesforce implementations**

# Our Team



**STAFF**

+ 1.500  
Employees

Dedicated Team of  
more than 50 expert  
people focused only on  
the Pharmaceutical  
Sector



**RESOURCES**

10  
Locations



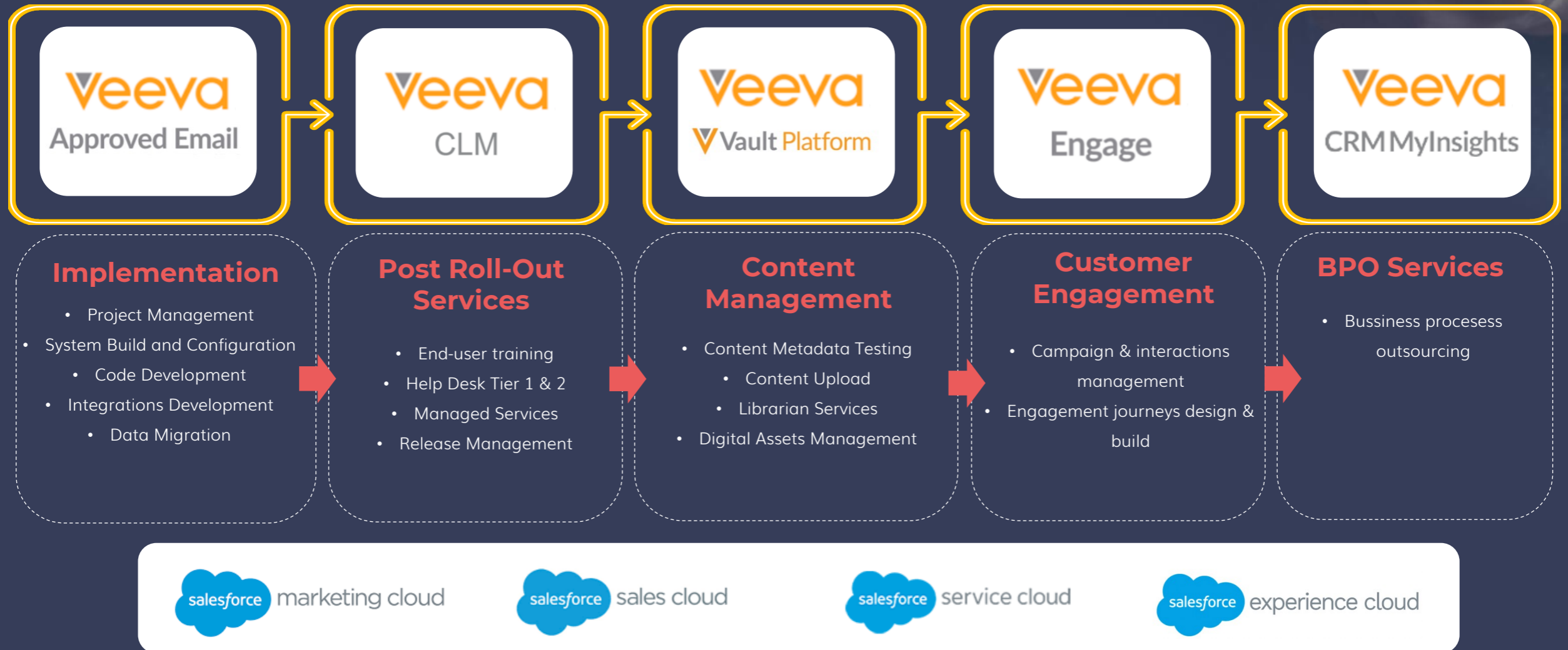
**EXPERTISE**

+150  
Certifications

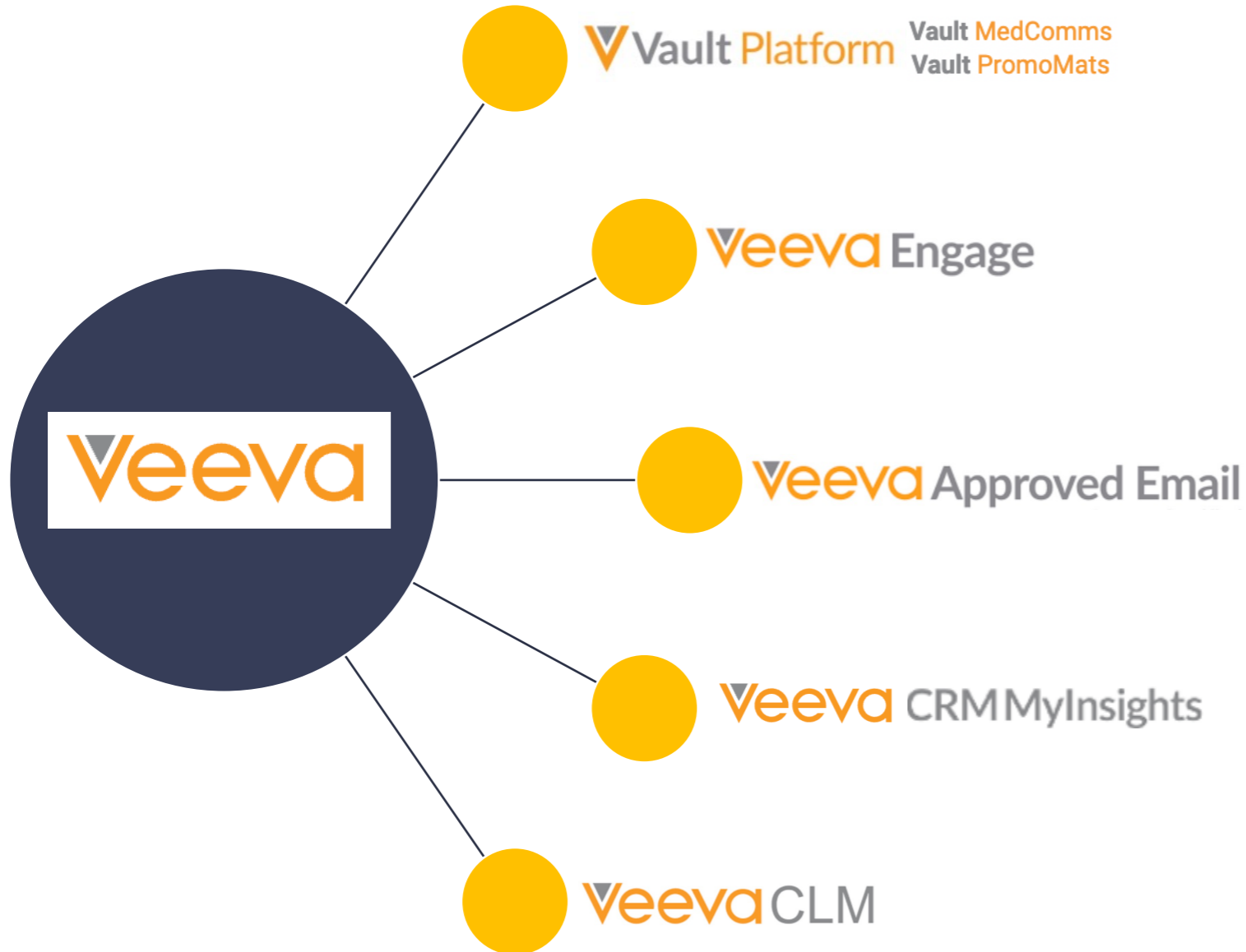




# Our Services



# Our Services



## Implementation

- Project Management
- System Build and Configuration
  - Code Development
- Integrations Development
  - Data Migration

## Post Roll-Out Services

- End-user training
- Help Desk Tier 1 & 2
- Managed Services
- Release Management

## Content Management

- Content Metadata Testing
  - Content Upload
  - Librarian Services
- Digital Assets Management

## Customer Engagement

- Campaign & interactions management
- Engagement journeys design & build

## BPO Services

- Business processes outsourcing