

This is NNIT

Company Presentation

March 2024



nnit



NNIT is a leading provider
of IT solutions to life sciences
internationally, and to the public
and enterprise sectors in
Denmark

Our playing field

We adopt a strong market focus by targeting three industries supported by a technology partner model driven by customer demand

We focus on high complexity industries

We thrive in environments where regulatory demands and complexity is high



Global life sciences

We focus on building a strong leading global position helping LS customers to digitize key parts of their value chain



The Danish public sector

We focus on developing our position in the Danish market, serving public customers



Danish enterprises with scales

We focus on strengthening the position of SCALES in Denmark by building on its unique brand and value proposition

Through select partner technologies

Our choice of front-end technologies and our partner ecosystem is guided by customer demand

Our winning aspiration

We aspire to become the best possible digitalization partner through an attractive workplace that delivers strong financial results



We strive to become the **best possible digitalization partner...**



...In industries where **quality of life** is at play



Creating the **best possible workplace** for our people...



While delivering **strong financial results** to our investors...

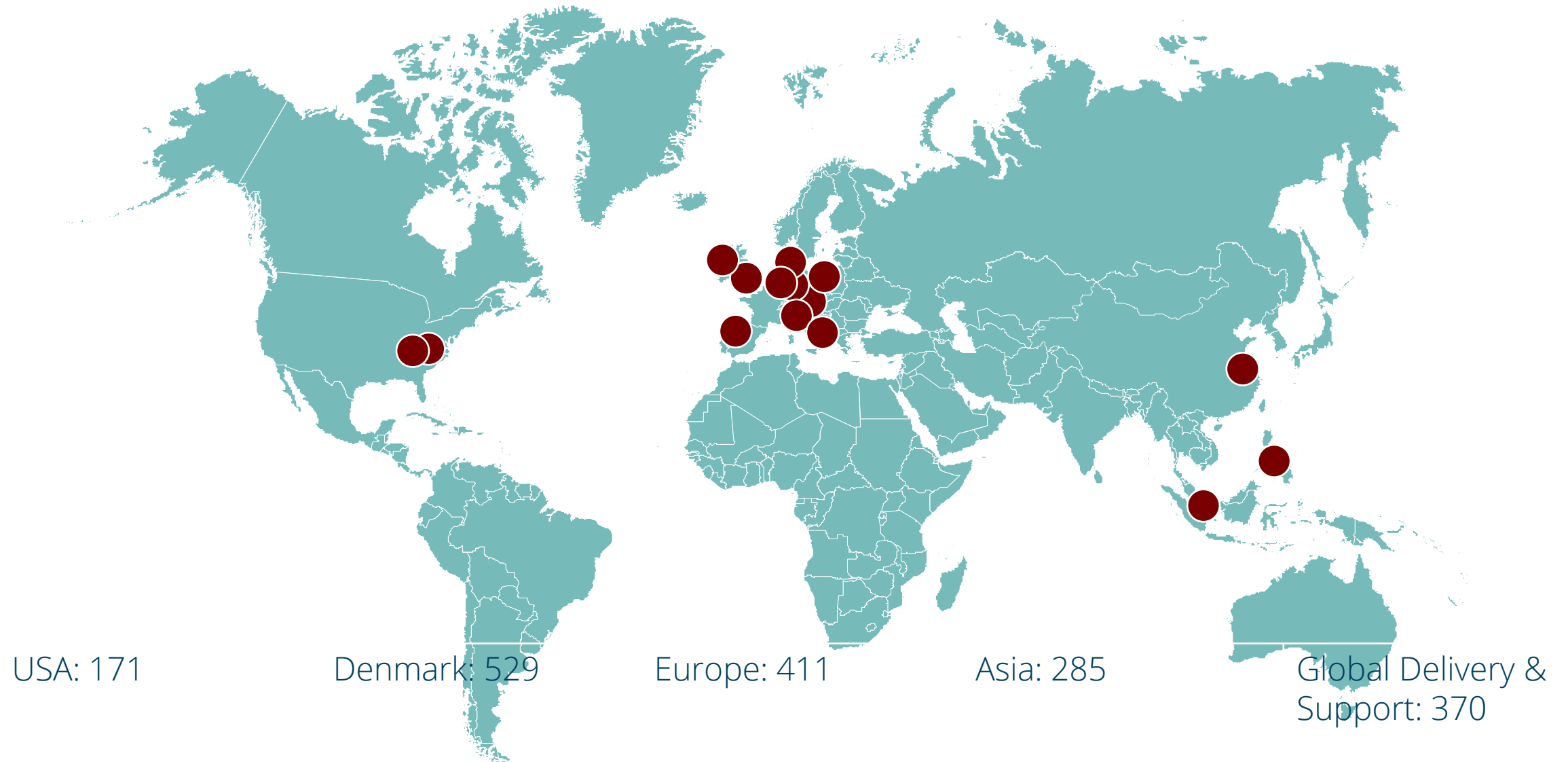


The NNIT Group

Denmark | Europe | North America | Asia



NNIT world map



Key figures 2023

Revenue growth

15.2%

Organic revenue growth

10.8%

Revenue (DKKm)

1,728

Operating profit
before special items (DKKm)

116

Operating profit margin
before special items

6.7%

Special items (DKKm)

69



SUSTAINABLE DEVELOPMENT GOALS

At NNIT, we believe our values of making a mark also apply to society at large. In addition to a general approach to proper and fair business conduct, we support the principles of responsible business in the UN Global Compact and report on our progress annually to the UN.

We have identified four SDGs where we see our work adding most value, and we are committed to making a more positive mark on business and society through our activities within this framework.

4 QUALITY
EDUCATION



5 GENDER
EQUALITY



9 INDUSTRY, INNOVATION
AND INFRASTRUCTURE



12 RESPONSIBLE
CONSUMPTION
AND PRODUCTION



'Low risk' ESG rating of 16.2



SUSTAINALYTICS

a Morningstar company

RATED



We have established teams with unparalleled domain knowledge and experience

We can help identify and solve business challenges – and set the direction for your digital journey

Our value proposition

We succeed with our strategy by five parameters – all rooted in our people



Our solutions

For life sciences, the public and enterprise sectors

Veeva Powerhouse	Regulatory Affairs	Compliance Solutions	Cloud
Manufacturing & Supply Chain	Drug Safety	Customer Application Development	SAP Solutions
Migration Powerhouse	Laboratory	Cybersecurity	Data & AI
Clinical	Quality Solutions	D365 & Power Platform	ESG Advisory

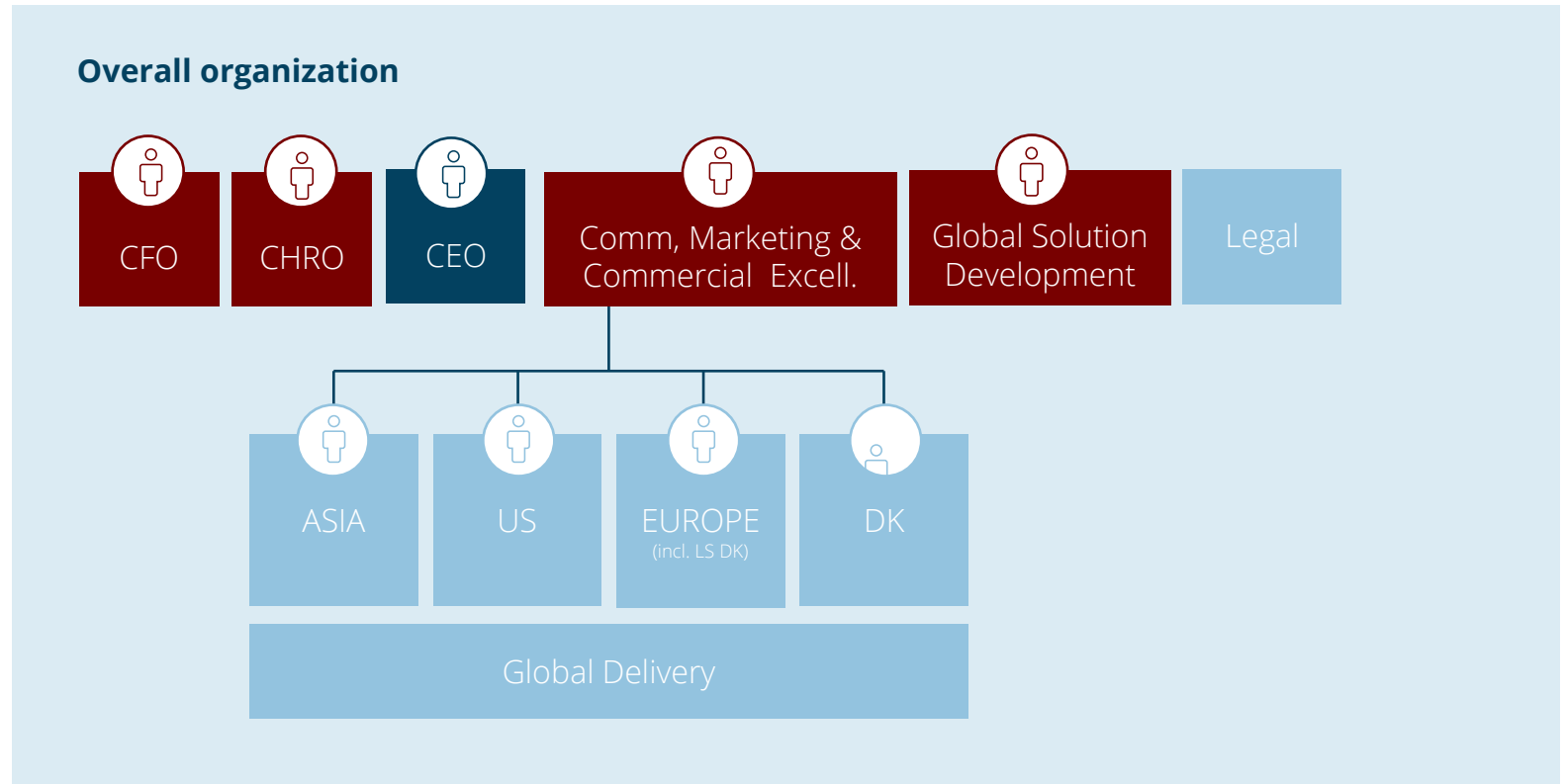
Our organization

We increase proximity to our customers with an international top management team and a Regional Structure



Design principles

- Regional autonomy
- Regional P&L accountability
- Customer proximity
- Global coordination
- Sales responsibility in delivery functions
- Solution repeatability



The Group Management team (aka NNITMAN)



Pär Fors
Chief Executive Officer



Carsten Ringius
Chief Financial Officer



Greg Cathcart
Senior Vice President
Head of Region US



Ricco Larsen
Senior Vice President
Head of Region Europe & Global
Solutions Development



Kasper Søndergaard Andersen
Senior Vice President
Head of Region Denmark & Global
Delivery Centers



Jason Xing
Senior Vice President
Head of Region Asia



Signe Nelsson
Senior Vice President
Head of Human Resources



Lars B. Petersen
Senior Vice President
Head of Communication,
Marketing and Commercial
Excellence

NNIT Board of Directors



Carsten Dilling
Chairman of the Board,
Member of the Remuneration
Committee



Eivind Kolding
Deputy Chairman of the Board,
Chairman of the Remuneration
Committee



Anne Broeng
Member of the Board,
Chairman of the Audit Committee



Caroline Serfass
Member of the Board



Nigel Govett
Member of the Board, Member
of the Audit Committee



Christian Kanstrup
Member of the Board,
Member of the Audit Committee



Kim Høyer
Member of the Board,
Employee-elected Representative



Dorte Broch Pedersen
Member of the Board,
Employee-elected Representative



Frederik Sparre Willumsen
Member of the Board,
Employee-elected Representative

Become part of an international team
with more than 1,700 talented colleagues
who make every effort to become even
more proficient and help our customers
fulfill their full IT potential

“NNIT is a people company. We cannot deliver without highly skilled, ambitious, and motivated employees who collaborate to promote our common goals. Every opinion matters, and to make a mark on our customers and each other, it is important that we listen and take each other’s opinions into consideration when making decisions.”

CEO Pär Fors





Join us

- Become part of an NNIT's international team and join more than 1,700 talented colleagues who make a mark on some of the most ambitious projects in the IT industry.
- We value the well-being and happiness of all our employees and value diversity.

Employees



+1,700

Locations



USA, Europe, Asia

Nationalities



50+

Gender distribution



66%



34%

Socialize with us



NNIT



NNIT Group



@nnit



@nnit_group



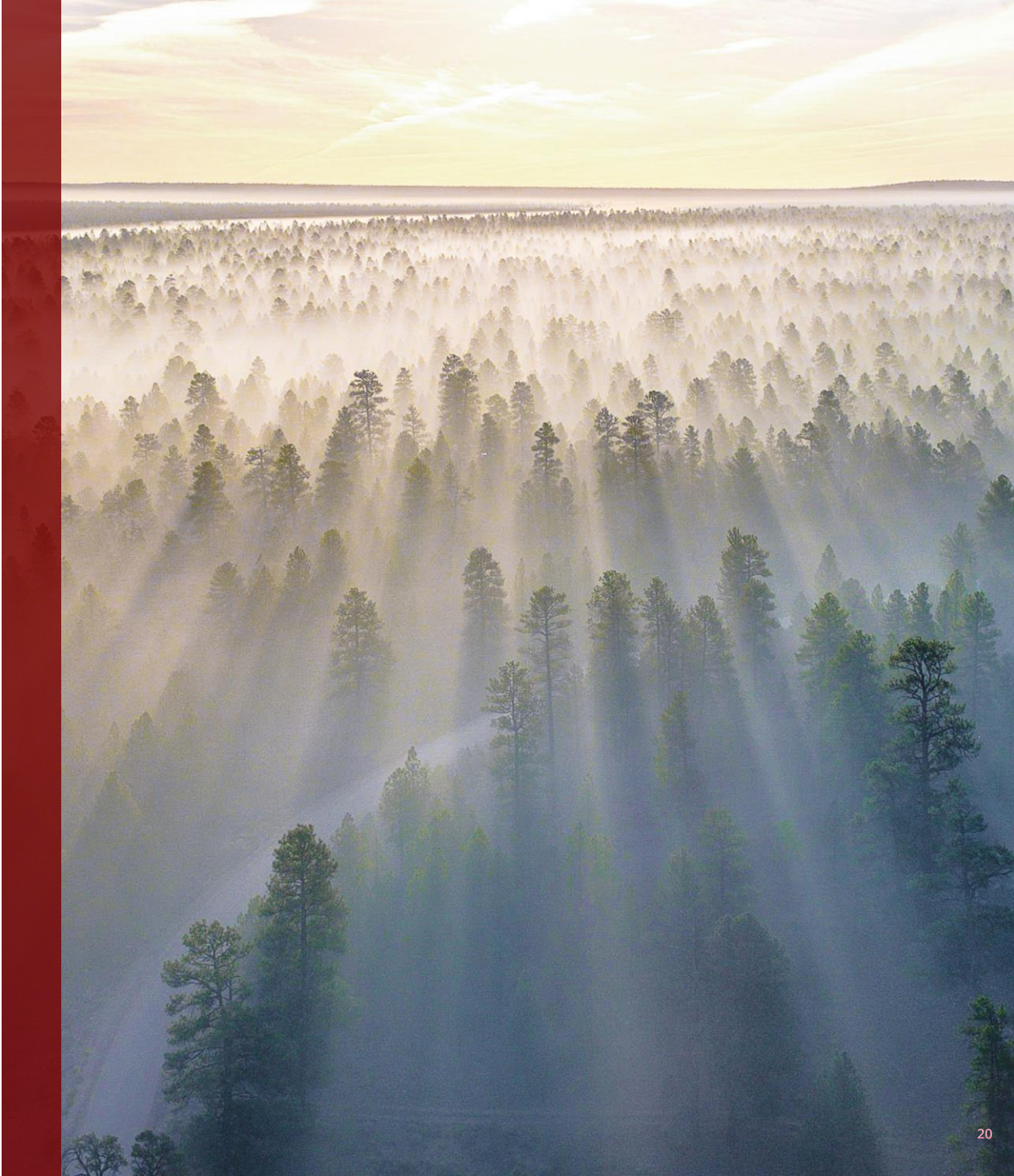
@NNITvideo



NNIT.com



Thank you



Our history at a glance

1994

Novo Nordisk splits out its IT activities into an independent unit and profit center called Novo Nordisk IT – the current NNIT.

2004

Novo Nordisk IT changes its name to NNIT.

2017 – 2022

Acquired SCALES, Valiance Partners, Halfmann Goetsch Partner, Excellis Health Solutions, SL Controls and Prime4Services.

1998

Novo Nordisk IT A/S is incorporated as a limited liability company – owned by Novo Nordisk A/S.

2015

NNIT is listed on NASDAQ OMX Copenhagen A/S.

2023

NNIT took an important step to focus the business as a leading provider of digital solutions to life sciences internationally, and to the public and enterprise sectors in Denmark, with the divestment of the Hybrid Cloud business unit.



Certifications

Solutions and services are based on market-leading delivery frameworks

