



Deloitte service spectrum
GxP Advisory

Deloitte in Life Sciences | We deliver end-to-end business transformations in the GxP regulated space

Deloitte is the largest professional services firm in the world and a leading transformation advisor for GxP regulated management systems in Life Sciences.



Dr. **Christian Schiel**
Partner - Life Science & Healthcare

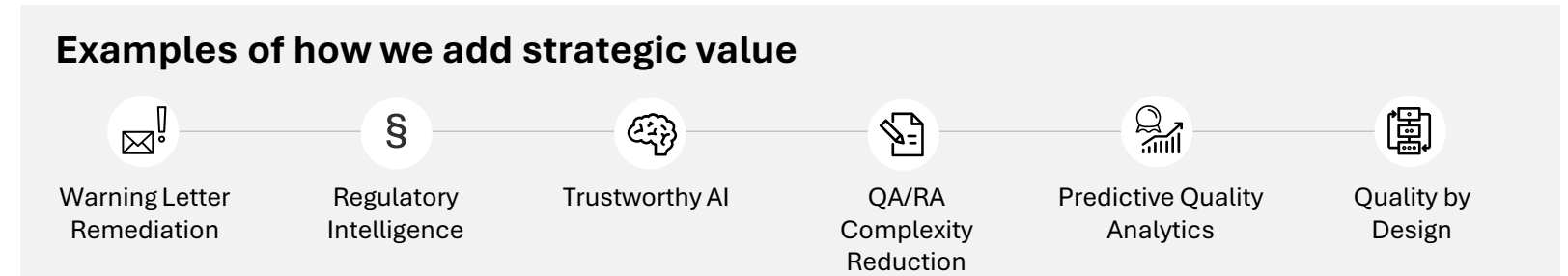
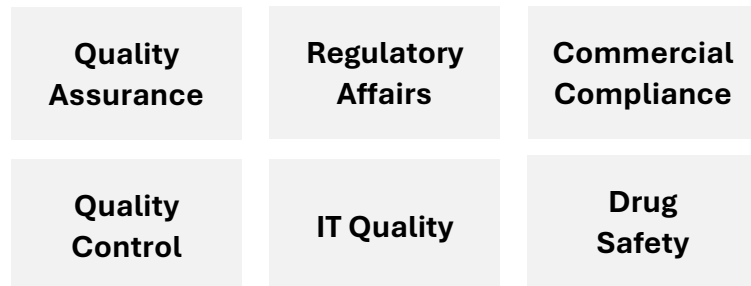
“We build smart GxP solutions for our clients to navigate regulatory complexity.”



- Advise**
- Quality & Regulatory Strategy
 - QMS Simplification & Harmonization
 - Quality KPIs & Assessment
 - Quality by Design
 - Regulatory Speed
 - Vendor strategy
 - GxP technology selection
 - Regulatory Intelligence
 - Cloud GxP strategy
 - GxP Data & AI Strategy

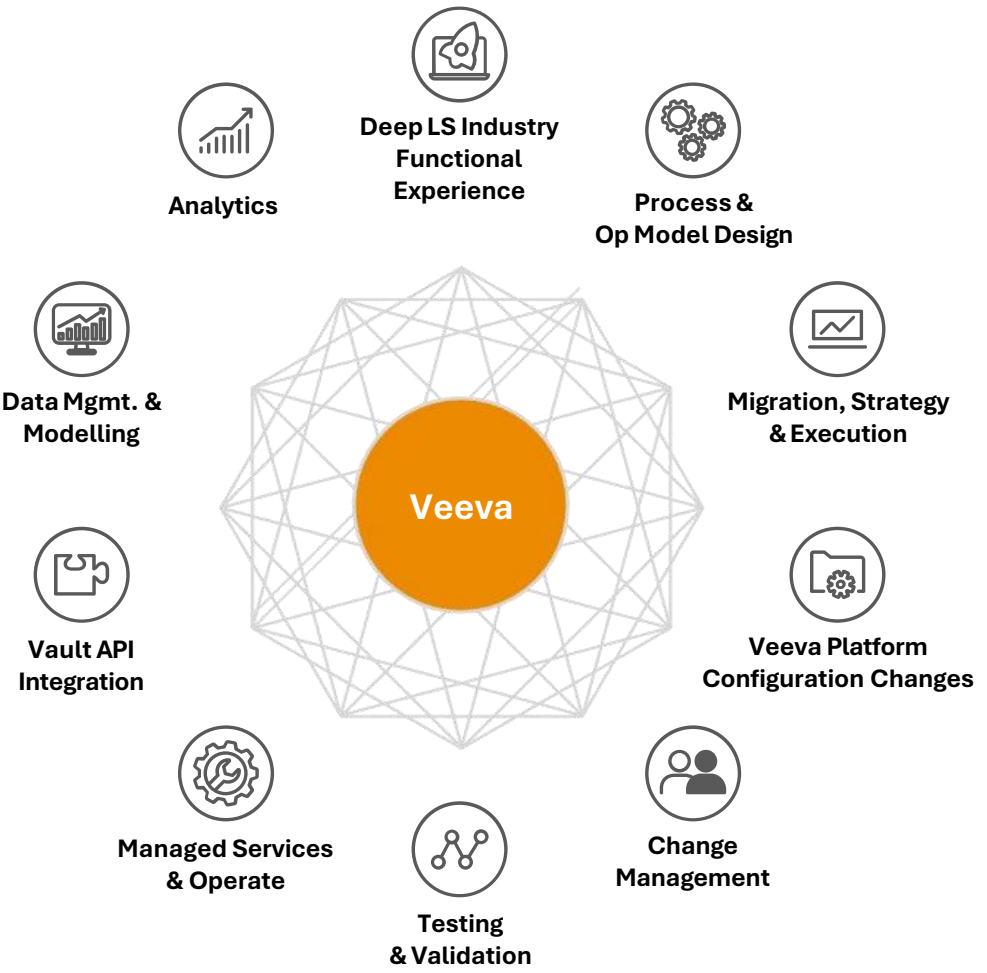
- Implement**
- Governance, Roles & Responsibilities
 - Data Flow Mapping
 - Business Process Analysis & Improvement
 - IT System Configuration
 - Systems Integration
 - Data Migration
 - Testing & Validation (CSV)
 - Training
 - Change & Communications

- Operate**
- Application Management Services
 - Testing & Validation as a service
 - Managed infrastructure technical services
 - Legal Managed Services
 - Service Provider Monitoring



Deloitte & Veeva Global Alliance | Deloitte's Veeva partnership and center of excellence (COE)

Deloitte's global Veeva COE centralizes our Veeva ecosystem expertise and brings more focus and synergy



Deloitte is a **strategic preferred services partner** for Veeva systems
 Deloitte is also a **certified AI Partner** for Veeva

We have a dedicated and growing pool of **200+ trained** and **50+ Veeva certified professionals** with technical and functional knowledge working across global clients

We have **Vault Certified Offshore** pool of Veeva professionals allowing us to become fully engrained into our client's day-to-day operations

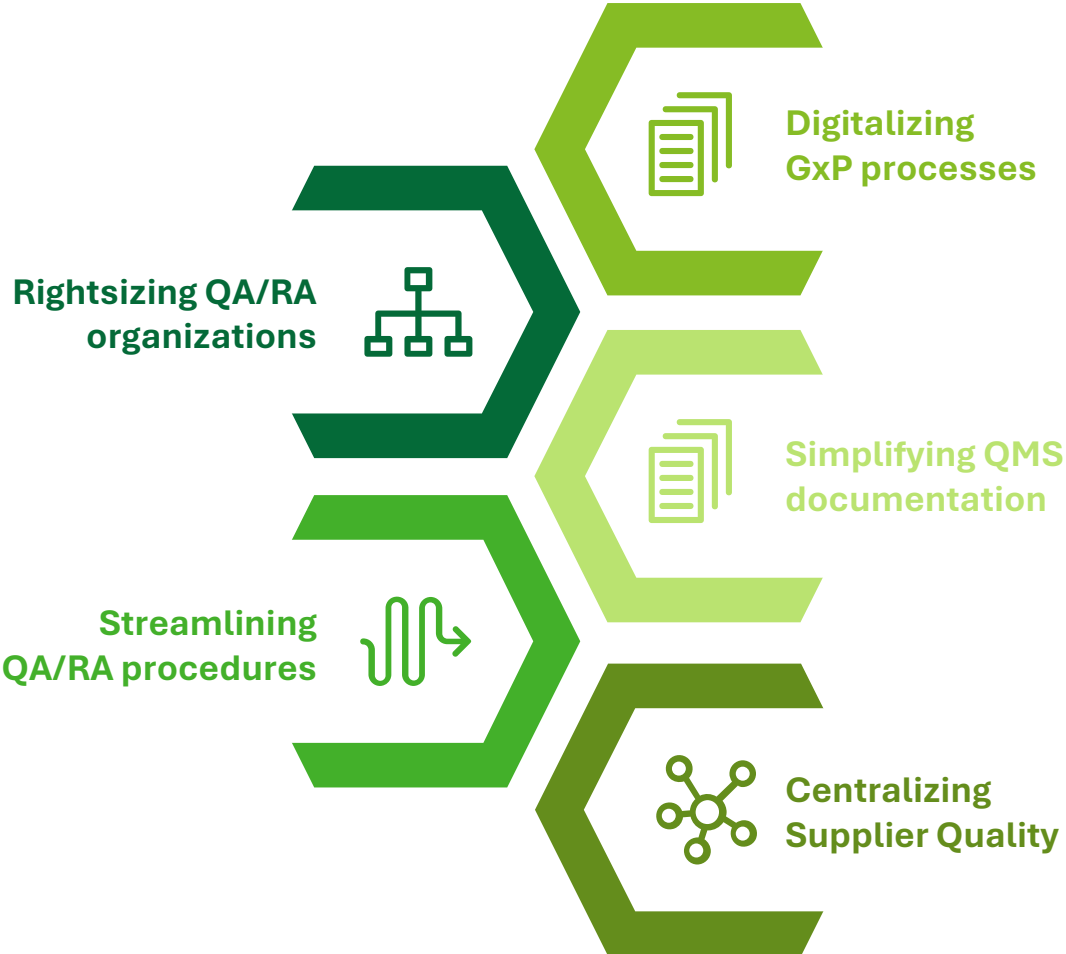
- Veeva Development Cloud**
- CDMS Suite
 - Clinical Operations Suite
 - Regulatory Suite
 - Quality Suite
 - Safety Suite
 - Medical Suite

- Certified Service Categories**
- Business Process and Strategy
 - Implementation Support
 - Test and Validation Services

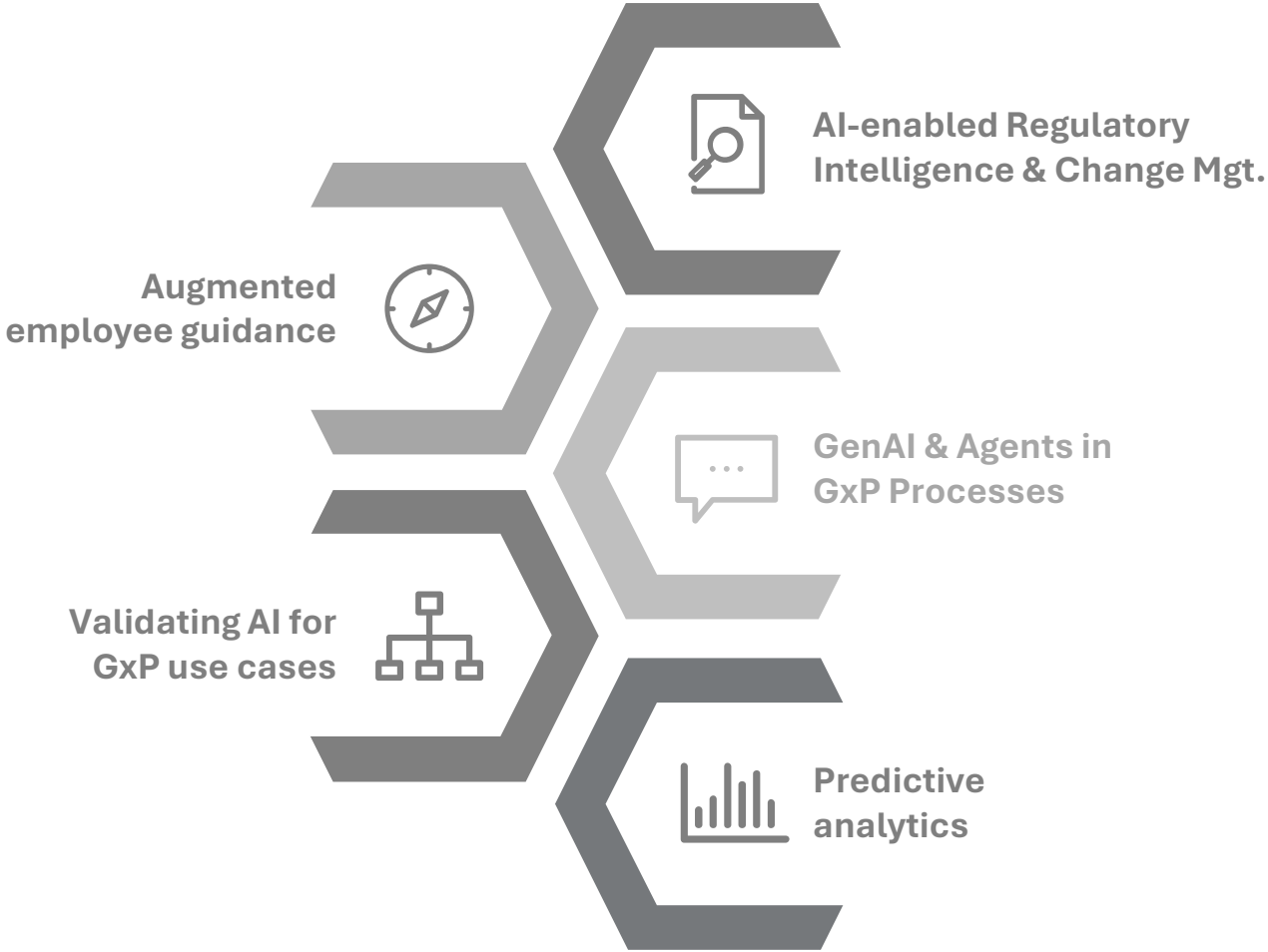


Deloitte GxP Advisory | Transformational Themes in QA/RA

Increasing operational efficiency in QA/RA

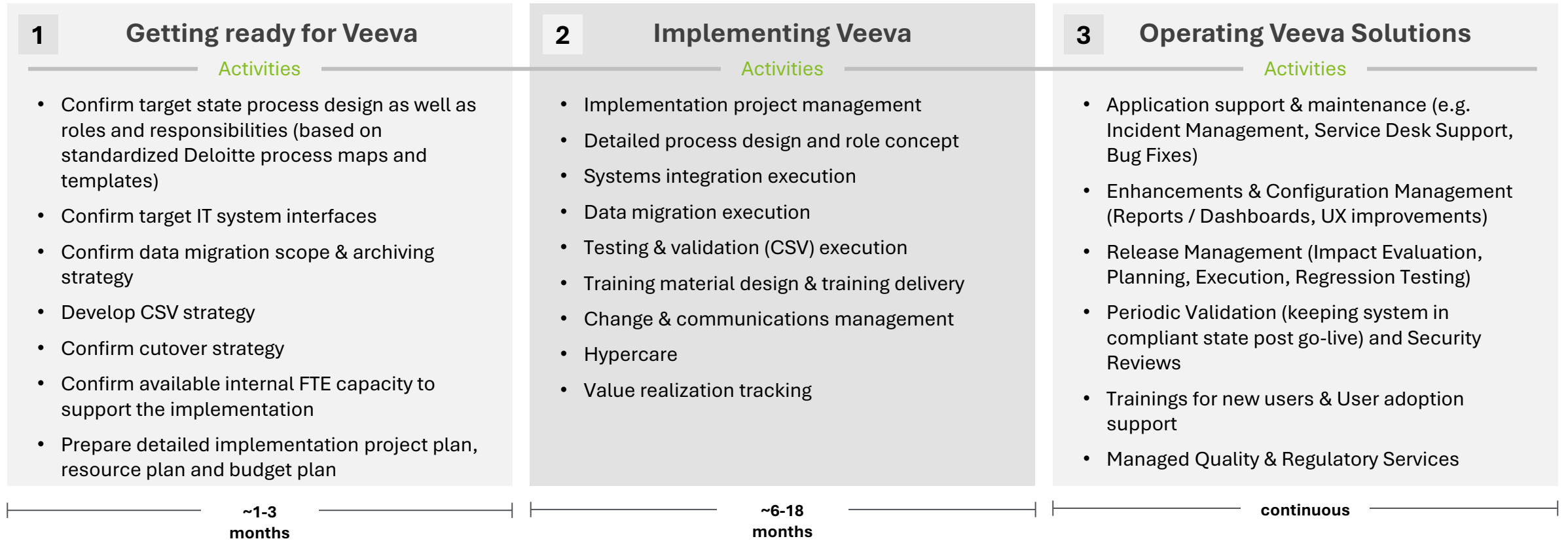


Building next level capabilities in QA/RA



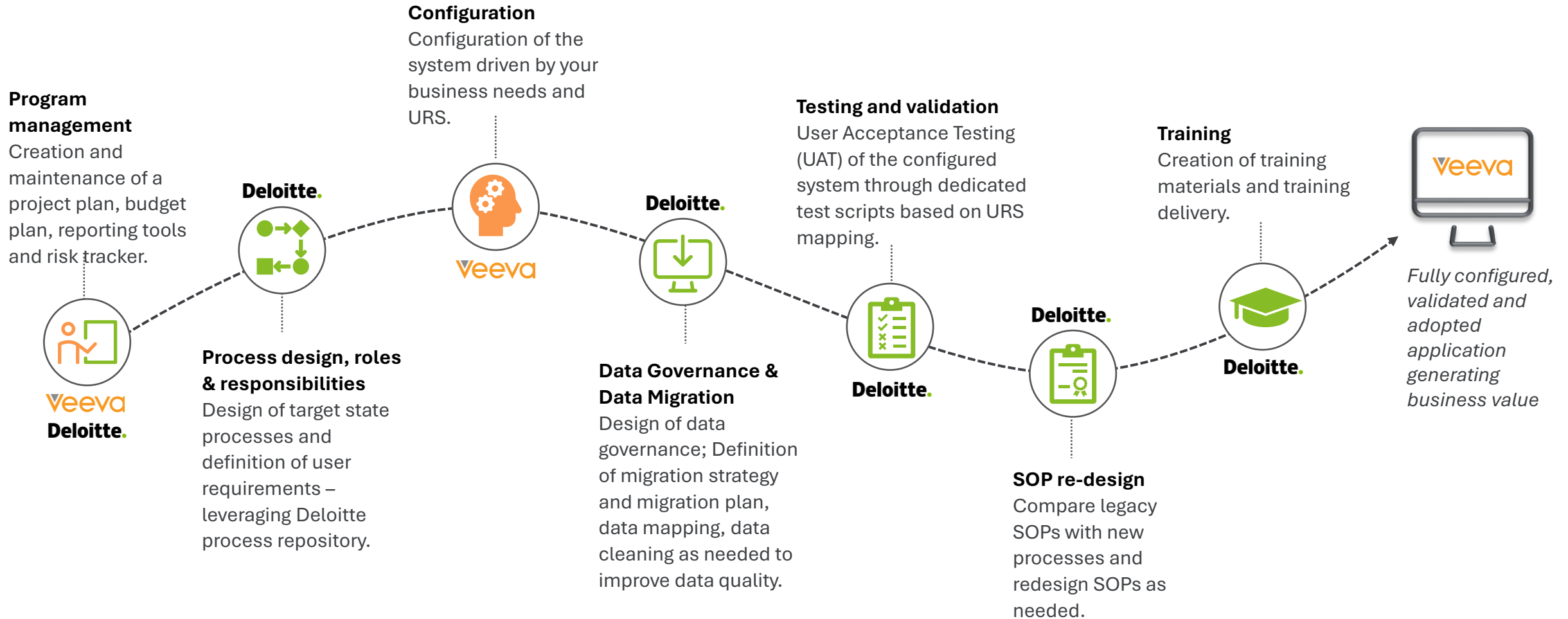
Deloitte | Veeva Services

Deloitte supports customers throughout their entire digitalization journey. We help you make your organization, processes and data ready for a fast implementation that generates true business value. Our support model also extends beyond the system go-live – we help you keep your solution in a compliant state and optimize performance continuously.




Teaming example | Deloitte & Veeva Responsibilities

Depending on the client-specific needs, Veeva and Deloitte assign responsibilities and collaborate seamlessly throughout the implementation project



Selected References | We have done this many times before

We have helped many Life Sciences clients in different GxP process digitalization initiatives. As required, we can manage the full program end-to-end for you or provide only selective services to augment your internal team.



#	Exemplary Projects	Project Management	Business Analysis	Validation	Migration	Integration	Change & Comms	Training	Cutover & Hypercare
1	Veeva eQMS implementation	✓	✓	✓	✓	✓	✓	✓	✓
2	Veeva Vault implementation for Device History Records	✓	✓	✓				✓	
3	Veeva Submissions and Archive Implementation	✓	✓	✓			✓	✓	
4	Veeva Regulatory Content Management System Implementation		✓				✓		
5	Veeva Registrations Implementation	✓	✓	✓	✓	✓			✓
6	Veeva Global Complaints Management Implementation	✓	✓	✓		✓			✓
7	Veeva QualityDocs implementation		✓	✓			✓		✓
8	Veeva eTMF implementation	✓	✓				✓		
9	Veeva CTMS implementation	✓	✓	✓	✓	✓	✓		

GxP Team | Selected profiles combining deep GxP expertise with IT knowledge and business acumen



Dr. Nico Erdmann
Chemistry



Thomas Stoff
IT-Systems
Engineering



Dr. Florian Zischka
Chemistry



Jakob Manger
Chemistry &
Business



Franziska Dukatz
Business
Administration



Dr. Christian Schiel
Business
Administration



Aileen Blatter
Biomedical
Engineering



Julia Fischer
Pharmacy



Yousra el Yaouti
Pharmacy



Verena Schreiber
Healthcare
Management



Linda Melissa Niendorf
Pharmacy



Dr. Karl Lewin Günther
Biology



Dr. Uhut Karaca
Chemistry



Katharina Vormann
Biology



Dr. Svenja Mergener
Biomedicine

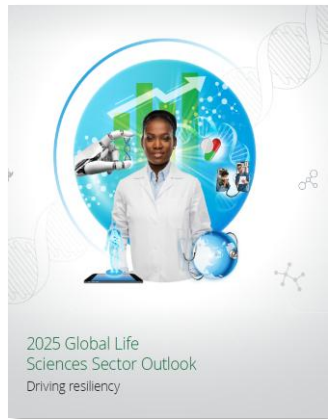


Stella Bamptonatsi
Industrial Pharmacy



Lukas Freitag
Medical Engineering

Deloitte Eminence



Global Life Sciences Outlook 2026 | [Link](#)



The State of Generative AI in the Enterprise: 2026 Generative AI report | [Link](#)



State of AI in the Life Sciences and Health Care Industry - The untapped edge | [Link](#)



Realizing Transformative Value from AI & Generative AI in Life Sciences | [Link](#)



MedTech Quality Costs: More than 'license to operate' | [Link](#)



Life Sciences Outlook for GxP Quality Leaders 2025 | [Link](#)



Omnichannel HCP Engagement: Differentiating where it truly matters | [Link](#)



Accelerating the Future: Life Sciences and Healthcare Predictions 2030 | [Link](#)

Contact | Let's talk



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Partner

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Christian is a Life Science Partner at Deloitte Advisory. He supports clients in redesigning and digitally transforming their GxP regulated processes and IT systems.

He has led several eQMS, RIMS, eDMS, ERP and other IT system implementation and transformation programs in various European MedTech and Pharma organizations, including solution design, testing, validation, change management, training and communications.

In addition to IT transformations, Christian also supported process simplification and harmonization programs for several Life Science clients.

Christian also leads Deloitte's partnership with Veeva in Europe and coordinates emerging technology solutions for the GxP space including trustworthy GenAI and GxP compliant cloud.



Thomas Stoff
Senior Manager

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E-Mail: tstoff@deloitte.de

Thomas is a Senior Manager in Deloitte's Life Sciences practice and supports global Life Sciences companies along their journeys of digital transformation & automation of GxP-regulated processes.

He has led several business transformation and large scale process optimization & technology projects for global Pharma clients throughout the value chain including product regulatory, safety, clinical, manufacturing, quality, and others.

Thomas supports Christian to manage Deloitte's partnership with Veeva in Europe and to coordinate emerging technology solutions for the GxP space.

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