RIM Buyer's Guide Worksheet

Determining Scope and Support

What regulatory process challenges are you facing?

- ☐ Missing renewals
- ☐ Unsure where products are registered across the globe
- ☐ Submitting incomplete regulatory dossiers
- ☐ Missing (or nearly missing) deadlines and responses to Health Authority questions
- ☐ Struggling with regulatory reporting and tracking KPIs
- ☐ Managing NPI and other device changes
- ☐ Other: _____

Have you communicated with:

- ☐ Regulatory leadership
  - ☐ *Are they navigating through a digital transformation?*
  - ☐ *Is there a formal evaluation process?*
  - ☐ *Who are the key decision makers?*
  - ☐ *When do budgets need to be submitted?*
- ☐ IT Leadership
  - ☐ *Can they support the project?*
  - ☐ *How many users would need to work in RIM?*

Balancing Cost and Value

Where can you gain additional value?

- ☐ Shorter process to register products
- ☐ Faster responses for questions about where products are registered
- ☐ Less time spent on administrative tasks
- ☐ More resources for strategic projects like adding markets to your product's global expansion strategy
- ☐ Seamless data migration or change management through a coordinated business consulting team
- ☐ Regular software updates
- ☐ Access to a user community to source best practices
- ☐ Complete ecosystem of medtech solutions