



For Immediate Release

## Veeva Systems Announces Pricing of Follow-on Offering

**PLEASANTON, CA — Mar. 25, 2014** – Veeva Systems Inc. (NYSE: VEEV), a leading provider of industry cloud software solutions for life sciences, today announced the pricing of its underwritten public offering of 12,000,000 shares of its Class A common stock at a price to the public of \$26.35 per share. A total of 890,000 shares are being offered by Veeva, and a total of 11,110,000 shares are being offered by certain selling stockholders. Closing of the offering is expected to occur on March 31, 2014, subject to customary closing conditions. In addition, the underwriters have been granted a 30-day option to purchase up to an additional 1,800,000 shares of Class A common stock from Veeva and certain selling stockholders. Veeva will not receive any proceeds from the sale of shares by the selling stockholders.

Morgan Stanley & Co. LLC, Deutsche Bank Securities Inc. and J.P. Morgan Securities LLC are acting as joint book-running managers for the offering. Pacific Crest Securities LLC, Canaccord Genuity Inc., Stifel and Wells Fargo Securities, LLC are acting as co-managers.

A registration statement relating to these securities has been filed with the Securities and Exchange Commission and was declared effective on March 25, 2014. The offering is being made only by means of a prospectus. A copy of the final prospectus relating to the offering, when available, may be obtained from: Morgan Stanley & Co. LLC, Attention: Prospectus Department, 180 Varick Street, 2nd Floor, New York, NY 10014; from Deutsche Bank Securities Inc., Attention: Prospectus Department, 60 Wall Street, New York, New York 10005-2836, or via telephone at (800) 503-4611, or email at [prospectus.cpdg@db.com](mailto:prospectus.cpdg@db.com); or from J.P. Morgan Securities LLC, Attention: Broadridge Financial Solutions, 1155 Long Island Avenue, Edgewood, New York 11717, or via telephone at (866) 803-9204.

This press release shall not constitute an offer to sell or the solicitation of an offer to buy, nor shall there be any sale of these securities in any state or jurisdiction in which such an offer, solicitation or sale would be unlawful prior to registration or qualification under the securities laws of any such state or jurisdiction.

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