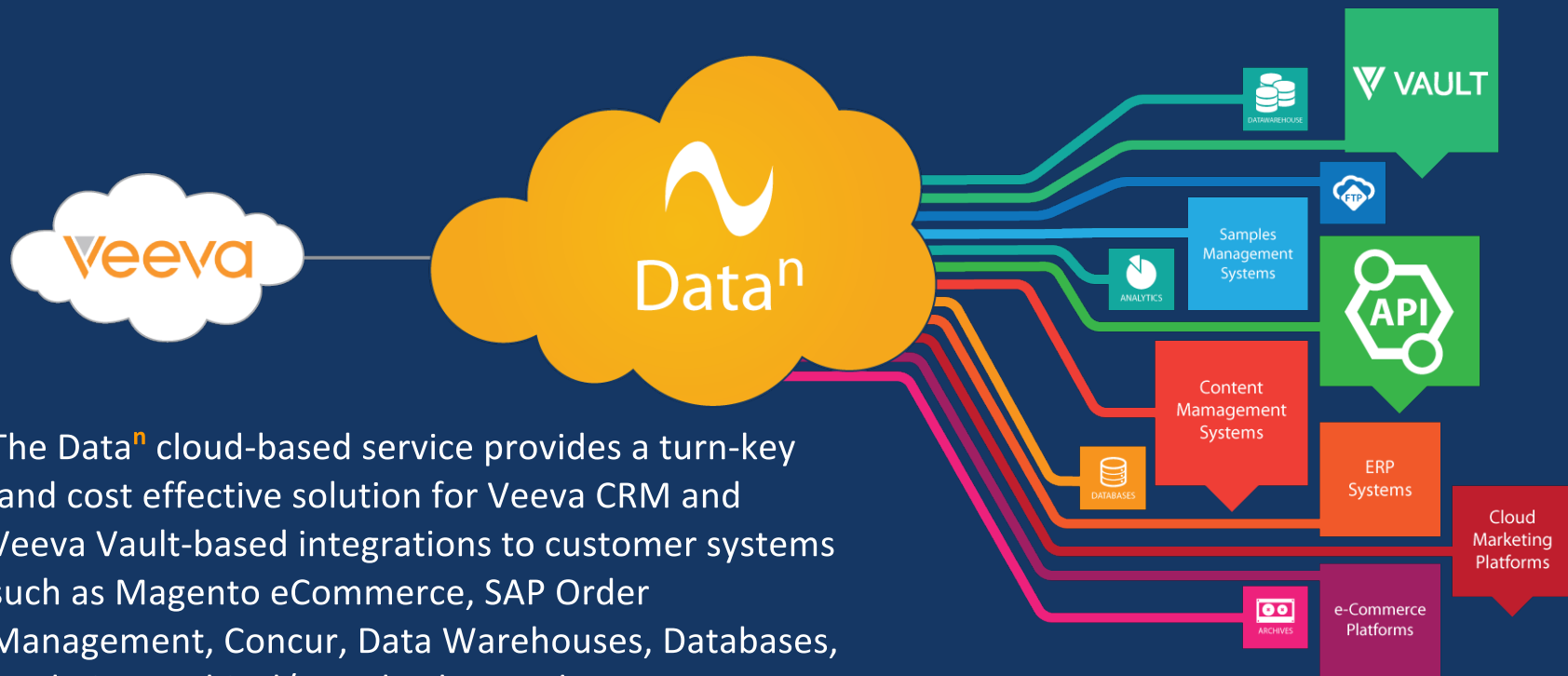




NAVOMI

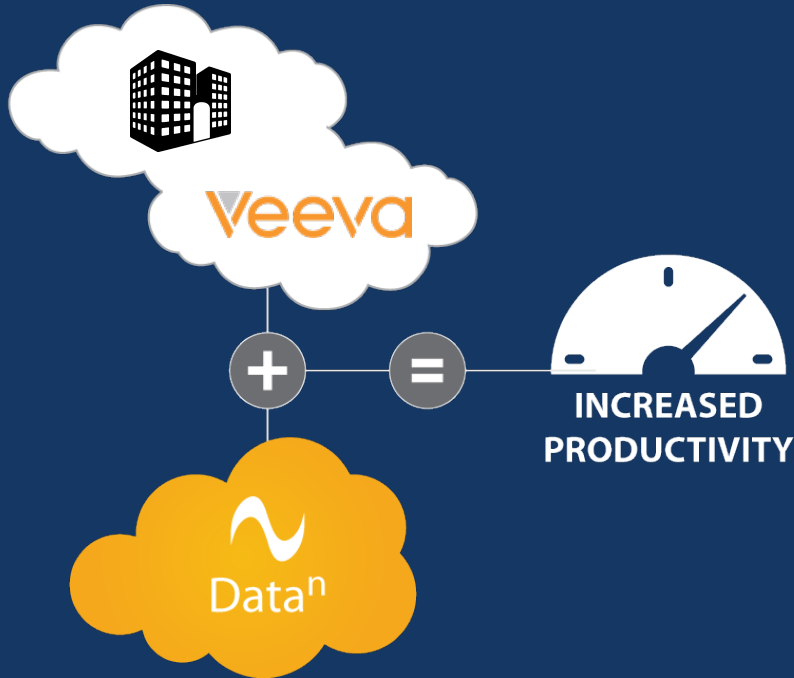
Data<sup>n</sup> Integration On-Demand

# NAVOMI Data<sup>n</sup> Integration Service For Veeva CRM - Proposition



The Data<sup>n</sup> cloud-based service provides a turn-key and cost effective solution for Veeva CRM and Veeva Vault-based integrations to customer systems such as Magento eCommerce, SAP Order Management, Concur, Data Warehouses, Databases, Analytics, Archival/Data backup and Document management.

# Case Study - Life Sciences



The NAVOMI team helped a North American Life Sciences company, a Veeva CRM customer, integrate Accounts and Samples data using the NAVOMI Data<sup>n</sup> solution. The integration was live within 60 days, including analysis/mapping and data migrations. The integration is fully automated, daily record updates are pushed out to the external Samples Management System -

- ❖ NAVOMI team support engineers own the responsibility to re-push data on-demand in case of down times by either endpoints
- ❖ Automated notifications in case of errors. NAVOMI support staff responds the same day
- ❖ Customer need not staff or build a competency or infrastructure around the integration. Peace of mind low cost maintenance service by NAVOMI

# NAVOMI Data<sup>n</sup> Platform - Context

Data<sup>n</sup> has connectors to a number of popular systems out there and more. Capabilities include

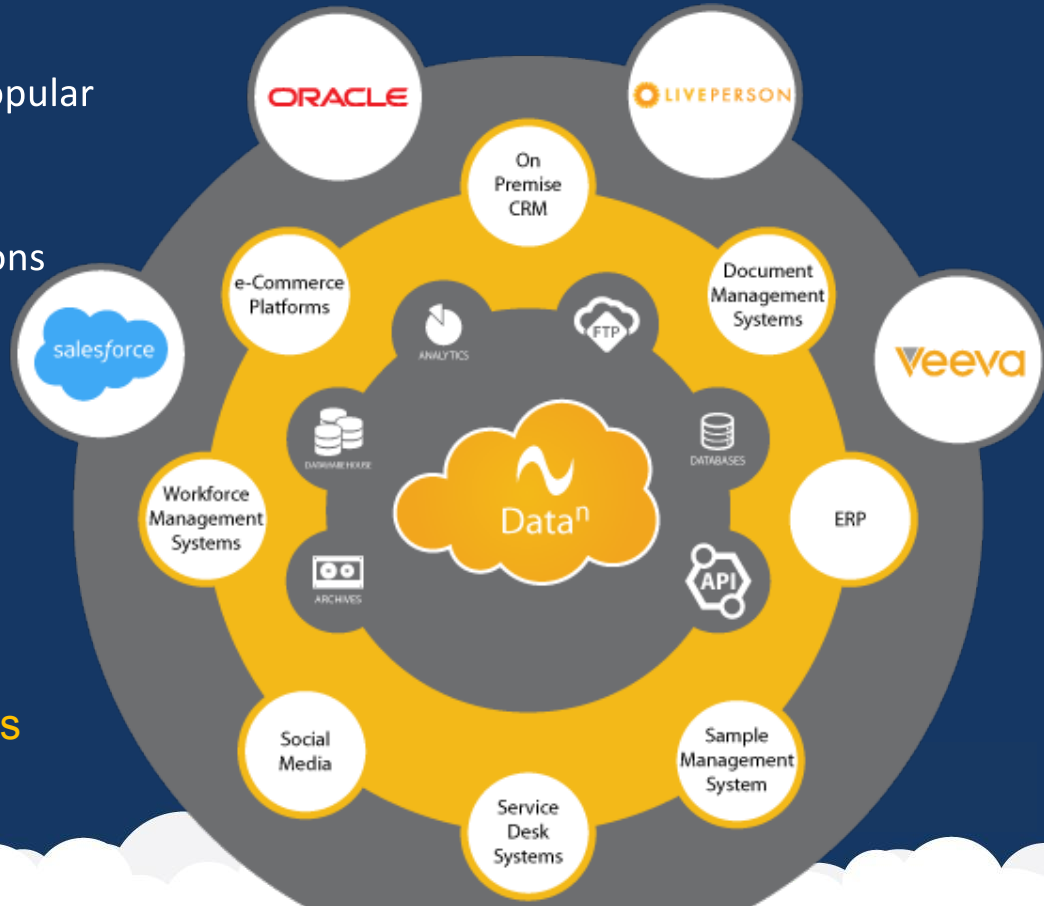
- On-premise to Cloud based integrations
- B2B - Cloud to Cloud
- Feed Proxy
- ETLs
- Large Data Volume Migrations
- Real-Time Integrations

✓ ETL

✓ Integration

✓ Data Archival

✓ Data Migrations





**Build vs Buy:** Building a concept in-house does not always make business sense especially when it requires niche expertise dedicated to just one or a very few integrations. Instead, offloading to the trusted experts is not only cost effective but also fulfills the need timely with peace of mind. NAVOMI brings best of the breed tools, technologies and support processes to bear, that scale to both data and customers. And we pass on those savings to the customers in the form of low monthly maintenance/support fees, compared to the total cost of in-house ownership



**\$:** Cost of NAVOMI Data<sup>n</sup> engagement < Cost of in-house ownership, multifold

**T:** NAVOMI Data<sup>n</sup> can hit the ground running and immediately focus on building the solution Vs in-house build will need time for staffing, training and infrastructure setup

**Q:** NAVOMI Data<sup>n</sup> is built for integrations with Veeva CRM, Salesforce.com and popular systems and the collective experience of NAVOMI team will guarantee the quality



# TOP NOTCH



- Seasoned Solutions Architects with average 15 years of experience
- We have resources across the US and India, providing optimum coverage for our customers
- Our SAs are Veeva, Salesforce.com, Liveperson and general cloud SMEs and problem solvers
- 50+ successful project deployments
- 5+ years successful delivery of services, integrations and solutions

## SPEED TO MARKET



- Fast integration deployment average 60 days from analysis and design to deployment
- Cost effective, enabling customers to offload specific needs
- Quick setup and ongoing maintenance engagement
- Streamlined JIRA service desk based customer support process
- Proven iPaaS platforms

**24 hour turn-around time for customer service and support**

## Worldwide Services & Support



## PROCESS AND TOOLS

- Efficient and scalable implementation of ETL, LDV and Data Archival
- Integrations run in the cloud on-demand
- Target agnostic, supporting multiple endpoint systems
- Integrations implemented with no impact to customers' infrastructure or process changes especially with Cloud to Cloud
- Geared to deploy solutions with Agile processes

1. Analyze

2. Build

3. Deploy