



FOR IMMEDIATE RELEASE

UL EduNeering and Veeva Systems Partner to Deliver Integrated Learning and Content Management Solution for the Life Sciences Industry

Partnership marries leading industry cloud solutions to improve quality and compliance across the value chain

PLEASANTON, CA & PRINCETON, NJ — Dec. 8, 2015 — Veeva Systems and UL EduNeering today announced that UL EduNeering will deliver a connector integrating [Veeva Vault QualityDocs](#), a cloud-based life sciences document management and control solution, with UL's [ComplianceWire®](#), a leading learning management system. Developed by UL EduNeering, the connector leverages Vault's open APIs and allows life sciences companies to align training curriculum with regulated content — increasing inspection readiness, providing visibility into compliance risk, and elevating overall quality.

With UL EduNeering's connector, companies leveraging Vault QualityDocs and ComplianceWire can provide reliable documentation, easy access and coordination of information and training, and full visibility into supporting processes — the building blocks for enhancing quality and compliance. The UL EduNeering connector will detect new training content in Vault QualityDocs and prompt the next appropriate action in ComplianceWire, ensuring employees are current on critical content and providing near-real-time status on training and assessments. Users will be able to seamlessly access the new content, read, and complete tasks or tests on any device. All learning and compliance activities will be logged in detailed audit trails that extend from content creation, review, and approval to training and assessment. Companies can also generate custom reports for inspectors on demand.

ComplianceWire has been used to train more than 35,000 FDA investigators and hundreds of life sciences companies globally. "This partnership combines UL EduNeering's top learning management system in the industry with Veeva's best-in-class document management and control solution that promotes employee development for overall quality improvement," said Scott Barnard, vice president of market strategy and innovation at UL EduNeering. "Plus, cloud-based Vault QualityDocs delivers crucial process visibility to enable more proactive mitigation of issues and reduce compliance risk."

In addition, Veeva and UL EduNeering's connected solutions can streamline employee training for greater operational efficiency while eliminating content redundancy. For example, ComplianceWire users will be able to seamlessly access critical content in Vault QualityDocs with single sign-on, eliminating the administrative overhead of maintaining and syncing content in two different applications and preventing users from having to toggle between various systems. "A seamless flow from content to training, helps prevent costly knowledge delays," added Barnard.

As critical, Vault QualityDocs and ComplianceWire are both FDA 21 CFR Part 11-compliant and validation ready.

"Life sciences companies will now have a faster and more compliant way to track and assess training progress, including knowledge comprehension," said Ethan Smith, director of product strategy at Veeva. "No more lengthy delays from the time a change is made to an SOP, or other critical document, to the time employees have been trained on it. This integration enables up-to-the-minute SOP training status anytime throughout a quality document's lifecycle."

The connector from UL EduNeering is planned for availability in Q1 2016.

Additional Information

For more on Veeva Vault QualityDocs, visit: veeva.com/qualitydocs

Stay updated on the latest Veeva news on LinkedIn: [linkedin.com/company/veeva-systems](https://www.linkedin.com/company/veeva-systems)

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For more on UL EduNeering ComplianceWire, visit: uleduneering.com/compliancewire/

About Veeva Systems

Veeva Systems Inc. is a leader in cloud-based software for the global life sciences industry. Committed to innovation, product excellence, and customer success, Veeva has more than 375 customers, ranging from the world's largest pharmaceutical companies to emerging biotechs. Veeva is headquartered in the San Francisco Bay Area, with offices in Europe, Asia, and Latin America. For more information, visit www.veeva.com.

About UL EduNeering

UL is a premier global independent safety science company guided by our mission to promote safe working and living environments for all people. UL uses research and standards to continually advance and meet ever-evolving safety needs. UL EduNeering is a division within the UL Ventures business unit. We develop technology-driven training solutions that help organizations within regulated industries mitigate risks, improve business performance and establish qualification and training programs through our award winning, cloud-based learning platform, ComplianceWire. For more information, visit www.uleduneering.com.

Forward-looking Statements

This release contains forward-looking statements, including the market demand for and acceptance of Veeva's products and services, the results from use of Veeva's products and services, and general business conditions, particularly in the life sciences industry. Any forward-looking statements contained in this press release are based upon Veeva's historical performance and its current plans, estimates, and expectations, and are not a representation that such plans, estimates, or expectations will be achieved. These forward-looking statements represent Veeva's expectations as of the date of this press announcement. Subsequent events may cause these expectations to change, and Veeva disclaims any obligation to update the forward-looking statements in the future. These forward-looking statements are subject to known and unknown risks and uncertainties that may cause actual results to differ materially. Additional risks and uncertainties that could affect Veeva's financial results are included under the captions, "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" in the company's filing on Form 10-Q for the period ended July 31, 2015. This is available on the company's website at www.veeva.com under the Investors section and on the SEC's website at www.sec.gov. Further information on potential risks that could affect actual results will be included in other filings Veeva makes with the SEC from time to time.

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