

## **Veeva Commercial Content**

Veeva Commercial Content is a unified suite of enterprise content management applications for marketing and medical teams. It supports the end-to-end content lifecycle for promotional and scientific content and medical inquiry management.

The Commercial Content suite includes PromoMats, MedComms, and MedInquiry.

**Veeva PromoMats** is a regulated content management application to manage the approval, storage, and distribution of promotional content.

**Veeva MedComms** is a regulated content management application to manage the approval, storage, and distribution of scientific content.

**Veeva MedInquiry** is an application for managing and responding to medical information requests.

| PRODUCT          | ANNOUNCED | STATUS      | CUSTOMERS |
|------------------|-----------|-------------|-----------|
| Veeva PromoMats  | 2011      | Very Mature | 100+      |
| Veeva MedComms   | 2012      | Very Mature | 100+      |
| Veeva MedInquiry | 2018      | Mature      | 51-100    |



### **Veeva PromoMats**

PromoMats is a regulated content management application that supports the full lifecycle of promotional content. It enables content creation, review and approval, digital asset management, claims management, and modular content.

PromoMats is connected with CRM for automatic distribution of promotional content via applications like CLM and Approved Email. The PromoMats API allows for integration with third-party systems such as web content management or campaign management applications.

PromoMats includes Brand Portal, a central repository that makes content easily accessible for internal users while enhancing content reuse. PromoMats generates eCTD compliance packages for digital submission to the FDA.

| Announced     | 2011   |  |
|---------------|--|--|
| Status        | Very Mature  |  |
| Customer type | Enterprise Pharma, Biotech, MedTech, Consumer Products |  |
| Customers     | 100+   |  |
| Platform      | Veeva Vault  |  |
| Integrations  | Connected with CRM, RIM, and MedComms                  |  |



### **Veeva MedComms**

MedComms is a regulated content management application that supports unique content types, lifecycles, and workflows specific to the needs of Medical Affairs. It enables content creation, review and approval, storage, management, and distribution.

MedComms is connected to CRM for automatic distribution of medical content via applications like CLM and Approved Email. The MedComms API enables integration with third-party systems.

MedComms includes Medical Portal, a central repository that makes content easily accessible for users while enhancing content reuse.

MedComms manages scientific communication platforms that define scientific position, narrative, and objectives, as well as scientific statement and reference libraries.

| Announced     | 2011  |
|---------------|---|
| Status        | Very Mature   |
| Customer type | Enterprise Pharma, Biotech, MedTech                 |
| Customers     | 100+  |
| Platform      | Veeva Vault   |
| Integrations  | Lives with MedInquiry Connected with CRM, PromoMats |



# **Veeva MedInquiry**

MedInquiry manages the intake of and response to medical information requests.

Requests can be automatically received and tracked from various channels, including phone, email, CRM, and websites. Responses are sent and tracked directly from MedInquiry.

MedInquiry supports contact centers with inbound telephony integration and enables the creation, review, and approval of FAQ and Standard Response libraries.

MedInquiry can automatically detect FAQs from inbound inquiries and create response packages that include an email, cover letter, and approved content from the document library.

MedInquiry can connect with Safety and Quality to transfer adverse event and product quality complaint data.

| Announced     | 2018   |
|---------------|--|
| Status        | Mature   |
| Customer type | Enterprise Pharma, Biotech, MedTech  |
| Customers     | 51-100   |
| Platform      | Veeva Vault  |
| Integrations  | Lives with MedComms Connected with CRM, Network, OpenData, Safety, Quality |